



Authentic Vacations, a member of the Tour Partner Group is looking for enthusiastic sales agents who are passionate about travel to join our team.

A vital part of this roles will be developing and managing relationships with clients and creating and customizing multi-day international vacation packages. This is a target driven role that will be rewarded for achieving and surpassing sales goals. The right person for this role will have the skills to identify and maximize all sales opportunities, proactively create new opportunities with a clear focus on achieving sales targets.

**Experience Required:**

- Motivated, sales-oriented individual who is not afraid to compete and who is always striving to break personal record
- Fluent in English with an exceptional command of grammar. Bonus if you are fluent in other languages!
- Previous sales experience
- International Travel Experience - Personal or Professional
- Tech savvy. This position requires everyday use of multiple systems including a proprietary booking platform, chat platform and online reservation and quotation systems.
- Attention to detail with excellent communication and sales skills
- Diligent follow through with supreme ability to remain organized
- Outgoing, personable and able to work within a team environment
- Passion for sales and travel

**Nice to haves:**

- Knowledge of Australia, New Zealand, Ireland, Scotland and England
- Experience in Travel, Tourism or Hospitality

Compensation: \$35,000 - \$40,000 Base Salary with Commissions and Generous Benefits Package

**To Apply:**

Email your resume along with a cover letter telling us why you're a prime candidate for the position. This is a sales position, so wow us with your ability to sell yourself as a travel specialist.